

## Demosthenis M. Axiotis, CPA

**Address:** 5, Kalimnou Street  
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**Profile:** Certified Public Accountant with extensive experience in tax preparation, financial reporting, general ledger, comprehensive business auditing, and investigative analysis. Thorough knowledge of US GAAP and US GAAS. Detail-oriented and organized leader who quickly gains the trust and acceptance of peers, customers, and management. Highly motivated team player with supervisory experience and strong communication, presentation, multi-tasking, and applied problem solving skills.

### Education

**CANISIUS COLLEGE, Buffalo, New York**  
**Bachelor of Science - Accounting, 1996**  
**Certified Public Accountant in the State of New York.**  
**Degree recognized by DI.K.A.T.S.A. in the fields of Accounting and Finance.**

### Employment and Related Experience

**2004 – Present**

**AEGIS FUND, LTD. Thessaloniki, Greece**

An international hedge fund firm serving individual and corporate clients.

**Fund Controller**

Responsible for pricing and daily accounting functions of 3 separate hedge fund classes with assets of over 30 million US Dollars. Preparation of complex Excel schedules for testing and selection of securities.

- Prepare weekly and monthly closing and financial reporting process.
- Assist in building, implementing, and integrating software used for hedge funds.
- Review cash management process.
- Continuing relationship with Funds' outside administrator.
- Assist in semi-annual and annual audit process.
- Manage tax compliance in Europe, Asia and the Americas

**1998 - 2003**

**J.D. ELLIOTT & CO., P.C., Williamsville, New York**

A mid-sized accounting firm serving primarily large established corporate clients.

**Staff Accountant**

Performed diverse accounting services including preparation of personal, corporate, partnership, estate, and not-for-profit organization tax returns. Performed compilations, reviews and prepared financial statements. Served on four-member audit team which conducted five comprehensive annual audits for critical clients. Completed fixed asset schedules, reconcile depreciation expenses, and verified inventory/receivables. Interviewed customer management, assessed business operations and finances, and provided recommendations. Created executive-level audit based presentations. Supervised newly hired personnel: acted as mentor, oversaw training, evaluated performance, and delegated and prioritized tasks. Maintained the highest standards of quality and integrity.

- Successfully obtained several new business clients through development of personal and professional contacts.
- Developed and implemented recommendations to significantly reduce the cycle time of customer audits.
- Completed continuing education (CPE) courses in the areas of taxes and auditing throughout my tenure.

**1997 - 1998****CLARK & KOLLER, CPA'S, West Seneca, New York**

A small accounting firm serving individual and corporate clients.

**Staff Accountant**

Responsible for business bookkeeping functions. Prepared and processed corporate, partnership, and personal income tax forms as well as profit sharing, pension plan, and sales tax reports. Prepared quarterly payroll, payroll tax forms, and 1099's.

Provided accounting support and outstanding customer service to twenty Businesses and fifty individual clients.

- Assisted in selecting, implementing, and integrating new computer software used for tax preparation and other accounting services.
- Identified and successfully obtained new individual clients.

**1989 - 2001****ODYSSEY RESTAURANT, Blasdell, New York**

Small family-owned full service Greek restaurant.

**Manager**

Managed all facets of the business including operations, purchasing, bookkeeping, and customer service. Supervised a team of twenty-five associates. Performed all staffing functions including hiring, training, resource allocation, and performance evaluation. Maintained a safe, clean, and customer-friendly dining environment. Completed accounts payable, accounts receivable, payroll, and sales tax reporting. Selected suppliers, maintained optimal inventory levels, and investigated & resolved delivery/quality problems.

**Computer skills**

- Proficient in Microsoft Windows, and Microsoft Office and several other programs.
- Extensive experience creating charts, worksheets, and inventory analysis using Microsoft Excel.
- Experienced with Quickbooks and Creative Solution products including Ultratax, Client Write-Up and Depreciation Solution as well as Lacerte.
- Familiar with Peachtree, Peoplesoft and numerous other accounting software.
- Extensively utilize the Internet for research and electronic communication.

**Languages**

- Read, write, and speak fluent English and Greek.
- Limited knowledge of French.

**Community involvement**

- President of Residential Association – Oikismos Aigaio, Elected Official
- West Seneca Democratic Committee, Former Elected Official
- West Seneca Historical Society, Member
- Alpha Kappa Psi Business Fraternity, Active Alumni

*Professional references are available upon request*